

Step 1
Decision is reached to sole-source to Yulista.

Step 2

Intent to Award letter with description of project is sent to the Yulista SBA Representative by Contracting Officer or Specialist.

Step 3

SBA reviews project and makes determination that Yulista is capable of performing work.

Step 4
SBA sends letter of acceptance to
Contracting Officer.

Step 5

KO informs Yulista and agency that they may now enter into negotiations and/or joint development of project plan.

Step 6 Once mutually acceptable terms are negotiated contract is awarded.

THE ANC 8(A) DIRECT AWARD PROCESS

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Special ANC 8(a) Advantages Sole-Source awards can be of any size: (exempt from \$7M cap for manufacturing contracts and \$4M cap for all other contracts): Per 13 C.F.R. 124.506 (b)

ANC 8(a) Sole-Source awards cannot be protested: Per 13 C.F.R. 124.517 (a)